



OCTOPUS

YACHTING

PRICE LIST 2021

Version 1.2

Yacht	Year Built	Cabins	WC	Pax	31/12 01/05	01/05 29/05	29/05 19/06	19/06 31/07	31/07 21/08	21/08 18/09	18/09 02/10	02/10 16/10	16/10 31/12	Security Deposit
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SAILING MONOHULLS

Oceanis 51.1	2019	5+1	3+1	12	3000	4100	5300	6100	7300	5900	4950	3700	3100	3000
Oceanis 46.1	2020	5	3	10	2200	2900	4300	5200	6000	5200	3900	3000	2400	2500
Sun Odyssey 440	2021	4	2	10	2000	2800	3900	4700	5400	4700	3800	2800	2200	2500
Bavaria C42	2021	3	2	8	1700	2500	3400	3800	4300	3600	3300	2500	1800	2500

SAILING CATAMARANS

Saona 47	2020	5+1	5	12	5400	7200	8600	10000	12000	9700	8000	6500	5000	3500
Elba 45	2020	4+2	4	12	4300	5900	7600	8900	10700	8700	7000	5900	4900	3000
Lagoon 450	2020	4+2	4	12	4100	5300	7000	8300	10000	8100	6000	5300	4000	3000
Lagoon 42	2020	4+2	4	12	3400	4500	5900	7200	8750	7000	5700	4650	3100	3000
Lagoon 42	2018	4+2	4	10	3400	4500	5900	7200	8750	7000	5700	4650	3100	3000
Lagoon 400	2017	4+2	4	10	2500	3300	4500	5500	6800	5600	4400	3400	2500	2500
Lagoon 380	2016	4+2	2	10	2300	2800	3800	4200	5000	4200	3800	2800	2100	2500

YACHT RATES INCLUDE

Charter period of 7 nights, VAT 12%, dinghy with outboard engine, bed linen, bath towels, blankets, first and last overnight in the marina, full galley equipment, electronic equipment, full water tank, spare fuel for outboard engine, spare gas bottle, snorkelling gear, Greek Waters Pilot book, maps of the sailing regions

YACHT RATES DO NOT INCLUDE

Berthing in ports and marinas (except first and last overnight in starting base), consumption of fuel and water, transfers, additional equipment and services, crew, provisioning.

*Any transfers from/to the airport, port or hotel can be arranged upon request to our charter department.

*Food provisioning can be made by list order prior to the arrival at the marina by making a request to our charter department. Otherwise our base staff will guide you through the super market options of the area.

Discounts are only applied on charter price and not on extras. Maximum discount is 15%.

- Early booking discount of 10% for bookings till 31/01/2021
- Long term discount of 5% for all 2-week bookings, 10% for all 3-week bookings, 15% for all 4-week bookings
- Boat show discount of 5% for bookings made on and during boat shows
- Octopus Yachting repeat client discount of 5%

CHECK - IN / CHECK - OUT TIMES

Saturdays - Embarkation at 17.00h, Disembarkation at 09.00h

The yachts must return to the designated base the evening prior to disembarkation, latest by 18.00 Eastern European Summer time

CHARTER PACK fee is compulsory and paid upon embarkation in cash. It includes the cost of cleaning the boat and a welcome kit with products of basic need upon embarkation: Saona 47, Lagoon 450, Elba 45: €250 - Lagoon 42, Oceanis 51.1: €230 - Lagoon 400, Oceanis 46.1: €200 - Lagoon 380, Sun Odyssey 440, Bavaria C42: €170

SHORT PERIOD BOOKINGS – available upon request

SECURITY DEPOSIT is a refundable amount and is not charged unless the yacht is redelivered with damages or losses to the boat and/or its equipment. It is paid through credit card (VISA, MasterCard) or in some cases in cash, upon embarkation.

SECURITY DEPOSIT INSURANCE reduces the security deposit amount and is paid in cash upon embarkation. The reduced security deposit amount is paid via credit card:

***Security insurance is obligatory for skippered charters**

	Oc 46.1	Oc 51.1	SO 440	L380	L400	L42	L450	FP 45	S 47
INSURANCE AMOUNT	350 €	400 €	300 €	300 €	350 €	400 €	450 €	450 €	450 €
SECURITY AMOUNT	600 €	700 €	600 €	600 €	600 €	700 €	900 €	900 €	900 €

BOOKING validation refers as follows:

- Options are upon request and are placed maximum for a week. Options close to charter start date are held for less than one week and only over email confirmation. Octopus Yachting is not obliged to accept a booking if the confirmation takes place after option expiration date and time
- Bookings are valid and confirmed only when the Octopus Yachting charter contract is signed by all parties and the advance payment has been received within the pro-forma invoice stated time. Otherwise, Octopus Yachting has the right to consider the booked yacht as available and cancel the reservation

YACHT DELIVERY is the charterer's confirmation that he/she takes full responsibility of the boat and its equipment as shown during check-in and also agrees that accepts the Terms & Conditions of the charter party. If the charterer encounters boat or equipment malfunctions/damages, these should be reported to the base manager or office of Octopus Yachting within 24 hours of the event, otherwise the base staff will act in accordance to the inventory list used during the check-in procedure.

ADDITIONAL EQUIPMENT AND SERVICES (optional)

SUP: 120€/week

Kayak: 120€/week

Internet pack: 50€/week, WiFi router with 3GB data

Fishing equipment (full set rod): 100€/week

Early check-in, if possible: 140€, yacht access till 14:00

Safety net (installed): 150€/charter

Beach towels: 10€/pair/charter

Pet on board (up to 6 kg): 140€/charter

CREW* (optional)

Skipper: 190€/day, plus food provision and own cabin

Hostess: 170€/day, plus food provision and own cabin

Cook: 190€/day, plus food provision and own cabin

Deck hand: 140€/day, plus food provision and own cabin

**minimum charge is weekly*

**the crew must either have food for the basic meals on board every day or be provided 30€/day/crew member. It is the customer's choice whether they want to invite the crew on dinners or lunches.*

***in case of booking cancelation within one month before the charter starts, the crew (if requested) fees will be charged in full*

ONE WAY COSTS (optional)

Athens-Lefkas: 950€, Athens-Preveza: 1.000€, Athens-Cyclades: 450€, Athens-Lavrion: 200€, Lefkas-Preveza: 120€

PAYMENTS OF THE YACHT RATE are made via bank transfer or credit card charge. All fees must be received by Octopus cleared of any payment, credit card or bank commissions.

- Advance payment of 50% of the total charter fee is made upon confirmation.
- Balance payment of the rest 50% of the total charter fee is due 30 days prior to the charter start date.

CANCELATION POLICY applies to all bookings cancelled by email notice:

- Within 30 days before the charter start date, the whole amount (100%) is retained
- Within 31-90 days before the charter start date, half of the charter fee (50%) is retained
- Within more than 90 days before, 15% of the charter fee is retained
- 25% charge of professional crew fees is applicable if any hired crew member is cancelled in less than 4 weeks before the departure

ADDITIONAL INFORMATION

YACHT INSURANCE COVERAGE

All yachts offered are insured against

- Damages to hull, machinery and equipment in excess of the security deposit amount
- Third party liability
- Sea pollution liability

SAILING QUALIFICATIONS REQUIRED

An international sailing certificate by at least one member of the crew, in English. A second member of the crew is recommended to have adequate sailing experience. RYA, ASA, NauticEd certifications are officially recognised but it is important that the charterers do not own a license with restrictions or limitations such as 'Daylight hours', 'Day skipper', 'Inland waters', etc. Further sailing courses might be required in order to obtain an adequate sailing license, but most times, an application to the sailing association that issued the certificate, is what it takes to issue a document which certifies the needed qualifications. The sailing licenses are inspected and approved by the port authorities, according to the Greek regulations. Charterers should ensure to have the appropriate certifications before they arrive as they are the only responsible in case of any rejection of their certification -and therefore the approval to leave the port- by the authorities.

PAYMENT DETAILS

BENEFICIARY

Octopus Yachting

BANK NAME

Piraeus Bank

BANK ADDRESS

Amerikis 4, Athens, Greece

BIC

PIRBGAA

IBAN

GR37 0171 0420 0060 4214 5032 454

